

Contact: Brad Berg

COMPREHENSIVE FISCAL REPORT FOR FY 2011

Action Requested:

Receive the FY 2011 Comprehensive Fiscal Report.

Executive Summary:

Each year, the Board conducts a series of reviews and approvals for budgetary and financial matters. The comprehensive fiscal report compares actual revenues and expenditures with the Board-approved budgets and identifies significant variances. The report also includes a five-year history of actual revenues and expenditures.

The Board approved the original university and special school FY 2011 budgets in June 2010. Revised FY 2011 operating budgets were later approved for Iowa's public universities and the Iowa School for the Deaf to reflect updated revenue projections. Details of the budget revisions are provided in the attachments. This report contains budget-to-actual comparisons and a five-year history of revenues and expenditures for each institution.

The general operating fund and the restricted funds are the primary funds of the institutions.

- General operating funds include state operating appropriations, some federal funds, interest income, tuition and fee revenues, reimbursed indirect costs, and sales and services. General fund operating revenues can vary from expenditures due to legislation that allows the Regent universities to retain student charges and due to non-reversion language for the economic development and Specialized Child Health Services special purpose appropriated units.
- Restricted funds are specifically designated or restricted for a particular purpose or enterprise and include capital appropriations, tuition replacement appropriations, gifts, bond proceeds, sponsored funding from federal and private sources, residence systems, athletics, as well as other auxiliary or independent functions such as parking and utility systems.

Total FY 2011 actual revenues for the Regent enterprise totaled \$4.21 billion.

	<u>General</u> <u>Operating</u>	<u>UIHC</u> <u>Operating</u>	<u>Restricted</u>	<u>Total</u>
FY 2011 Actual Revenues	\$1.33 billion	\$0.90 billion	\$1.98 billion	\$4.21 billion

General Operating

The primary revenue sources providing FY 2011 general operating funds for Iowa's public universities are state appropriations and tuition revenues.

For FY 2011, Iowa's public universities and special schools were appropriated \$546.3 million in general state operating funding and an additional \$9.4 million in supplemental one-time funding; approximately \$11 million less than that received in FY 2010.

The Board approved amended FY 2011 operating budgets earlier this summer that reflected updated tuition revenue projections from higher enrollment and indirect cost reimbursements from increases in federal grant awards.

The following table compares the final FY 2011 budget (excluding UIHC) as approved by the Board to actual revenues and expenditures. Budget-to-actual comparisons for each of Iowa's public universities and special schools are contained in the attachments. The comparison for the UIHC units is provided in Attachment A beginning on page 9.

General Operating Fund - All Institutions				
FY 2011 (excludes UIHC units)				
	Board Approved Budget	Actual	Variance Over/(Under)	% of Budget
REVENUES				
APPROPRIATIONS				
General	\$ 546,300,904	\$ 546,300,904	\$ -	100.0%
Other	285,140	285,140	-	100.0%
Supplemental-Nonrecurring	9,370,000	9,370,000	-	100.0%
RESOURCES				
Federal Support	14,096,264	14,236,120	139,856	101.0%
Interest	2,531,974	2,583,391	51,417	102.0%
Tuition and Fees	677,806,424	676,102,832	(1,703,592)	99.7%
Reimbursed Indirect Costs	75,509,244	74,679,294	(829,950)	98.9%
Sales and Services	7,332,594	6,859,188	(473,406)	93.5%
Other Income	19,722,362	1,534,590	(18,187,772)	7.8%
TOTAL REVENUES	\$ 1,352,954,906	\$ 1,331,951,459	\$ (21,003,447)	98.4%
EXPENDITURES				
Salaries	\$ 922,823,048	\$ 919,301,070	\$ (3,521,978)	99.6%
Prof. /Scientific Supplies	115,959,961	92,812,693	(23,147,268)	80.0%
Library Acquisitions	28,968,832	30,016,230	1,047,398	103.6%
Rentals	4,057,768	5,824,736	1,766,968	143.5%
Utilities	64,108,366	65,029,266	920,900	101.4%
Building Repairs	58,116,306	64,957,927	6,841,621	111.8%
Auditor of State	1,450,000	1,268,118	(181,882)	87.5%
Equipment	12,218,125	15,553,528	3,335,403	127.3%
Aid to Individuals	145,252,500	150,450,391	5,197,891	103.6%
TOTAL EXPENDITURES	\$ 1,352,954,906	\$ 1,345,213,959	\$ (7,740,947)	99.4%

The amended budgets for ISU and UNI also included a total of approximately \$18 million of revenue earned and reported in prior years (advanced commitment funds) but budgeted for expenditure in FY 2011. With the actual revenues being reported in the year received, an expected budget-to-actual variance occurs in "other income".

Board policy requires the universities to set-aside a minimum of 15% of gross tuition revenues for student financial aid. Tuition set-aside for financial aid expenditures exceeded the Board requirement by more than \$48 million and was 22% of actual tuition revenues.

Professional/Scientific supplies and services were under budget at all three universities and were redistributed to address building repair, financial aid, and equipment needs.

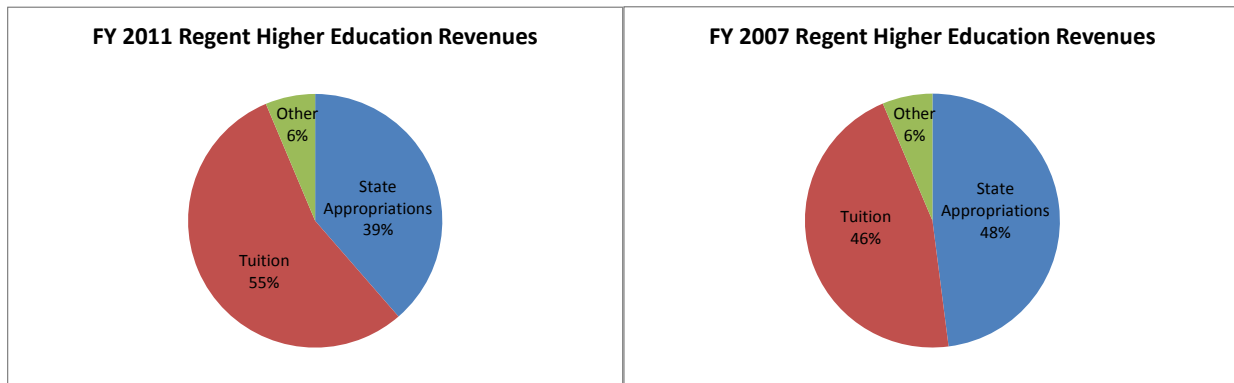
For FY 2010, the 2009 legislature appropriated approximately \$80.3 million in State Fiscal Stabilization Funds from the American Recovery and Reinvestment Act of 2009 (ARRA) to be distributed to Iowa's public universities and special schools. These one-time funds were effectively used to bridge strategic budget decisions in FY 2010 to achieve permanent budget reductions that positively impacted future year budgets, thus minimizing the "funding cliff" realized in FY 2011.

The following table provides a five-year revenue and expense history of all operating units (excluding UIHC) for Iowa's public universities and special schools. The following table reflects the changes in state appropriations and the infusion of the ARRA funds for FY 2010. The five-year history for each of Iowa's public universities and special schools are contained in the attachments. The history for the UIHC units is provided in Attachment A beginning on page 10.

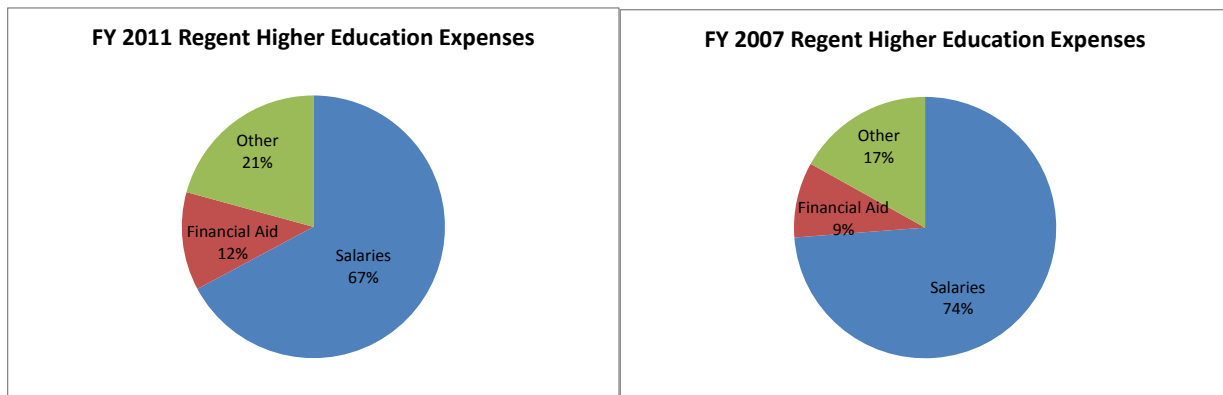
General Operating Fund - All Institutions FY 2007 - FY 2011 (excludes UIHC Units)					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
REVENUES					
APPROPRIATIONS					
General	\$ 586,739,387	\$ 645,964,131	\$ 674,271,577	\$ 566,673,443	\$ 555,670,904
Other	265,342	264,600	260,631	85,140	285,140
ARRA-State Stabilization				80,280,000	
RESOURCES					
Federal Support	13,225,043	13,200,728	13,223,096	13,328,241	14,236,120
Interest	4,513,511	4,722,432	1,815,403	3,053,527	2,583,391
Tuition and Fees	478,612,148	507,306,596	550,207,301	604,732,008	676,102,832
Reimbursed Indirect Costs	60,703,329	63,416,149	64,515,247	72,052,568	74,679,294
Sales and Services	4,063,108	5,254,265	6,358,351	7,320,345	6,859,188
Other Income	1,856,906	2,092,816	2,466,979	2,609,032	1,534,590
TOTAL REVENUES	\$ 1,149,978,774	\$ 1,242,221,717	\$ 1,313,118,585	\$ 1,350,134,304	\$ 1,331,951,459
EXPENDITURES					
Salaries	\$ 851,095,736	\$ 900,528,299	\$ 952,716,291	\$ 935,665,009	\$ 919,301,070
Prof. /Scientific Supplies	81,273,424	85,996,326	95,507,689	94,158,676	92,812,693
Library Acquisitions	24,554,727	24,697,176	28,646,126	25,661,535	30,016,230
Rentals	3,864,570	4,446,298	5,223,791	8,339,711	5,824,736
Utilities	55,431,154	59,893,487	59,791,145	62,881,492	65,029,266
Building Repairs	16,694,545	29,473,228	32,054,437	35,457,373	64,957,927
Auditor of State	1,080,655	1,196,630	1,383,137	1,306,200	1,268,118
Equipment	10,520,798	15,675,285	12,688,711	21,194,506	15,553,528
Aid to Individuals	97,129,905	107,203,987	121,876,786	133,618,753	150,450,391
TOTAL EXPENDITURES	\$ 1,141,645,514	\$ 1,229,110,716	\$ 1,309,888,113	\$ 1,318,283,255	\$ 1,345,213,959

Higher Education Revenues/Expenses

While the 5-year history shown on the previous page includes all general operating funds of Iowa's public universities and special schools (including special purpose units), the following pie charts compare the FY 2011 revenues as a percentage of total for higher education (three general university units only) with FY 2007. The charts below reflect the dynamic change in base appropriations and tuition as a percentage of total higher education revenues.



The following charts compare the FY 2011 higher education expenditures as a percent of total with FY 2007. Reflective of the service nature of higher education, salary-related expenses continue to comprise the largest portion of the general university budgets. However, salary costs as a percent of total expenditures, gradually declined from 74% of the higher education budget in FY 2007 to 67% in FY 2011 while financial aid and other expenses became a larger portion of the budget during the same period.



Restricted

External forces greatly affect the revenues and expenditures of the restricted funds. Capital appropriation revenues reflect the draw down of funds from current and prior year appropriations, while the budgets reflect the total amounts appropriated by fiscal year. Federal support and reimbursed indirect costs in the restricted funds are difficult to project due to the uncertainty and volatility of federal grant awards. Other revenue is affected by the timing and amounts of bond issues. As a result, expenditures are also difficult to project and fluctuate significantly due to the timing of construction projects and other expenditures that directly correlate with revenue fluctuations. This report includes a combined budget-to-actual restricted fund comparison for all Regent institutions using the budget as approved by the Board in June 2010. Restricted fund budget-to-actual comparisons for the individual institutions are available in the Board Office.

The athletic and residence system budgets are part of the restricted fund budgets. Information comparing athletic and residence system budget-to-actual and five-year historical data for each university is provided in the attachments. The attachments also include annual enrollment and occupancy information for the university residence systems.

The Iowa School for the Deaf includes tuition received for Nebraska students in the restricted fund. Tuition revenues from Nebraska totaled \$1.1 million during FY 2011.

Restricted Fund - All Institutions FY 2011				
	Budget	Actual	Variance Over/(Under)	Actual as % of Budget
REVENUES				
APPROPRIATIONS				
Grow IA Values Fund	\$ 3,914,000	\$ 4,004,766	\$ 90,766	102.3%
Capital	23,000,000	40,724,538	17,724,538	177.1%
Tuition Replacement	24,305,412	24,030,371	(275,041)	98.9%
Other	2,038,000	1,903,000	(135,000)	93.4%
RESOURCES				
Federal Support	463,665,854	481,254,061	17,588,207	103.8%
Interest	1,615,000	2,013,907	398,907	124.7%
Tuition and Fees	87,253,000	103,004,379	15,751,379	118.1%
Reimbursed Indirect Costs	36,504,000	36,920,791	416,791	101.1%
Sales and Services	401,604,150	421,500,092	19,895,942	105.0%
Other Income	830,250,390	862,472,955	32,222,565	103.9%
TOTAL RESOURCES	\$ 1,874,149,806	\$ 1,977,828,860	\$ 103,679,054	105.5%
EXPENDITURES				
Salaries	\$ 635,997,817	\$ 659,378,842	\$ 23,381,025	103.7%
Prof. /Scientific Supplies	530,642,762	550,031,143	19,388,381	103.7%
Library Acquisitions	35,600	22,842	(12,758)	64.2%
Rentals	17,670,000	22,334,208	4,664,208	126.4%
Utilities	23,407,324	27,307,761	3,900,437	116.7%
Building Repairs	12,330,000	13,607,641	1,277,641	110.4%
Auditor of State	13,000	-	(13,000)	0.0%
Equipment	26,892,501	27,291,028	398,527	101.5%
Aid to Individuals	124,096,000	139,173,735	15,077,735	112.2%
Debt Service	115,867,802	113,361,053	(2,506,749)	97.8%
Plant Capital	387,197,000	284,553,273	(102,643,727)	73.5%
TOTAL EXPENDITURES	\$ 1,874,149,806	\$ 1,837,061,526	\$ (37,088,280)	98.0%

Revenue Variances

- Actual capital appropriation draw downs, which are based on incurred expenditures, were greater than the total appropriated amounts included in the budget. Reversion dates for capital appropriations are generally three years after the fiscal year for which funds are appropriated. The variance is primarily related to draws from prior year appropriations for ISU's Veterinary Diagnostic Laboratory and Biorenewables Research Laboratory.
- Federal support exceeded the budget at all three universities due to additional federal grant opportunities and the success of securing sponsored research grants.
- Higher enrollments resulted in student fee revenue exceeding the budget
- Other income includes, in part, bond and loan proceeds, workshop and seminar revenues, royalties, practice plan revenues, and nonfederal gifts, grants, and contracts. Other income exceeded the budget primarily because of higher than anticipated Medicine and Dentistry Practice Plan revenues and a positive budget variance related to nonfederal gifts, grants, and contracts.

Expense Variances

- Professional/Scientific supplies and services exceed the budget at all three universities primarily due to higher than anticipated costs in professional services.
- The large variance in Plant Capital expenditures result from changes in construction project schedules compared to the original budget.

The following provides a consolidated 5-year history of actual revenues and expenditures from the restricted funds for all institutions.

Restricted Fund - All Institutions FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
REVENUES					
APPROPRIATIONS					
Grow IA Values Fund	\$ 4,800,000	\$ 4,800,000	\$ 3,839,292	\$ 4,320,000	\$ 4,004,766
Capital	10,716,850	15,690,592	31,134,637	37,752,033	40,724,538
Tuition Replacement	22,588,292	23,870,594	27,774,500	21,803,585	24,030,371
Battelle	17,082,224	1,838,113	100,000	545,075	-
Other	50,000	50,000	100,000	238,000	1,903,000
RESOURCES					
Federal Support	384,519,147	386,470,790	428,761,782	456,778,992	481,254,061
Interest	11,064,108	9,128,151	4,708,993	2,966,703	2,013,907
Tuition and Fees	77,437,238	91,282,468	89,370,164	92,714,125	103,004,379
Reimbursed Indirect Costs	27,645,682	29,732,454	33,053,969	35,440,526	36,920,791
Sales and Services	353,343,236	382,325,703	389,719,682	408,142,912	421,500,092
Other Income	769,426,160	847,984,720	800,123,017	853,824,080	862,472,955
TOTAL REVENUES	\$1,678,672,937	\$1,793,173,585	\$1,808,686,036	\$1,914,526,031	\$1,977,828,860
EXPENDITURES					
Salaries	\$ 556,371,306	\$ 585,934,563	\$ 633,958,923	\$ 639,126,302	\$ 659,378,842
Prof. /Scientific Supplies	476,480,126	500,005,372	508,825,821	530,978,125	550,031,143
Library Acquisitions	240,484	39,692	32,552	28,081	22,842
Rentals	16,929,679	17,154,941	17,057,967	17,079,613	22,334,208
Utilities	21,130,718	22,567,968	21,322,137	22,639,271	27,307,761
Building Repairs	11,282,779	9,389,769	11,802,215	13,739,861	13,607,641
Auditor of State	-	-	-	9,800	-
Equipment	31,217,083	26,191,137	26,719,033	25,357,947	27,291,028
Aid to Individuals	94,516,314	101,937,082	108,095,654	127,469,006	139,173,735
Debt Service	81,016,827	95,271,726	102,748,073	102,810,729	113,361,053
Plant Capital	270,507,891	281,969,821	411,740,993	303,695,737	284,553,273
TOTAL EXPENDITURES	\$ 1,559,693,207	\$ 1,640,462,071	\$ 1,842,303,368	\$ 1,782,934,472	\$ 1,837,061,526

University of Iowa

The budget-to-actual comparison below contains the general university and special purpose appropriated units except for the four hospital units, which are reported in a subsequent table.

University of Iowa - General Operating Fund FY 2011				
	Board Approved Budget	Actual	Variance Over/(Under)	Actual as % of Budget
REVENUES				
APPROPRIATIONS				
General	\$ 227,499,946	\$ 227,499,946	\$ -	100.0%
Supplemental-Nonrecurring	4,086,492	4,086,492	-	100.0%
RESOURCES				
Interest	1,674,974	1,722,877	47,903	102.9%
Tuition and Fees	337,150,000	335,272,910	(1,877,090)	99.4%
Reimbursed Indirect Costs	53,051,327	51,844,960	(1,206,367)	97.7%
Sales and Services	2,763,099	2,336,210	(426,889)	84.6%
Other Income	245,000	124,502	(120,498)	50.8%
TOTAL REVENUES	\$ 626,470,838	\$ 622,887,897	\$ (3,582,941)	99.4%
EXPENDITURES				
Salaries	\$ 426,600,214	\$ 423,332,774	\$ (3,267,440)	99.2%
Prof. /Scientific Supplies	50,264,804	37,101,537	(13,163,267)	73.8%
Library Acquisitions	15,297,000	15,755,140	458,140	103.0%
Rentals	1,697,401	3,360,269	1,662,868	198.0%
Utilities	32,992,677	33,427,427	434,750	101.3%
Building Repairs	22,331,000	25,463,722	3,132,722	114.0%
Auditor of State	605,000	549,820	(55,180)	90.9%
Equipment	7,733,742	10,298,430	2,564,688	133.2%
Aid to Individuals	68,949,000	72,163,373	3,214,373	104.7%
TOTAL EXPENDITURES	\$ 626,470,838	\$ 621,452,492	\$ (5,018,346)	99.2%

The Board approved revised operating budgets for SUI earlier this summer. The amended budget increased budgeted tuition revenue, indirect cost reimbursements, and interest income by a combined \$20.8 million. The budget-to-actual comparisons are based on the revised budget.

Revenue Variances

- Actual FY 2011 tuition revenues were 99.4% of the amended budget.
- Indirect cost reimbursements were \$1.2 million or 2.3% under budget. A complicating factor in projecting indirect cost recoveries has been the application of substantial, one-time federal ARRA grant awards.

Expense Variances

- Salaries comprised 68.1% of all general operating fund expenditures and were 99.2% of the salary budget.
- Due to the economic uncertainty during FY 2011, many university units reallocated resources toward non-recurring needs such as equipment, building repairs, and student aid as opposed to long-term recurring expense items. This resulted in these expenditure lines exceeding the budget.

- Rental expenditures exceeded the budget by \$1.7 million primarily due to flood recovery expenditures which were either the University match for FEMA-eligible expenses or recovery costs not eligible for FEMA reimbursement.
- Tuition set-aside for financial aid exceeded the budget by \$3.2 million and comprised 21.5% of gross tuition revenues. Per Board policy, the University is required to set-aside a minimum of 15% of gross tuition revenues for financial aid.

The University reallocated \$6.7 million from collegiate and administrative units to bridge the significant budget reductions and to fund unavoidable cost increases. Reallocated funds were primarily invested in faculty and students and renewing environments for learning and research.

Actual revenues slightly exceeded expenditures in FY 2011 resulting in advance commitment funds available for use in subsequent years. The balance of advanced commitment funds will fund future expenses associated with the Library Student Commons project previously approved by Board.

The following provides a consolidated five-year history of actual revenues and expenditures from the general university and special purpose units (does not include the four hospital units). State appropriations comprised 46.3% of operating revenues in FY 2007 and have declined to 37.2% in FY 2011.

University of Iowa - General Fund FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
University Approp. Units					
REVENUES					
General Appropriations	\$ 245,315,657	\$ 269,684,579	\$ 281,480,361	\$ 236,681,950	\$ 231,586,438
ARRA State-Stabilization				35,393,382	-
RESOURCES					
Interest	1,636,690	1,787,590	61,936	2,167,711	1,722,877
Tuition and Fees	238,501,514	252,315,603	272,263,415	299,505,345	335,272,910
Reimbursed Indirect Costs	41,506,639	43,150,431	45,363,862	50,872,224	51,844,960
Sales and Services	3,039,595	3,001,354	3,167,187	3,051,924	2,336,210
Other Income	177,244	286,987	211,944	185,850	124,502
TOTAL REVENUES	\$ 530,177,339	\$ 570,226,544	\$ 602,548,705	\$ 627,858,386	\$ 622,887,897
EXPENDITURES					
Salaries	\$ 391,427,060	\$ 418,912,211	\$ 441,562,693	\$ 438,587,243	\$ 423,332,774
Prof. /Scientific Supplies	35,940,045	36,953,256	34,956,489	35,386,816	37,101,537
Library Acquisitions	12,554,881	13,160,870	13,907,424	14,691,588	15,755,140
Rentals	1,754,887	2,103,853	2,553,763	5,919,827	3,360,269
Utilities	27,079,652	29,624,657	30,748,310	32,182,585	33,427,427
Building Repairs	9,373,260	11,252,886	14,489,609	17,238,167	25,463,722
Auditor of State	454,659	486,434	540,014	586,677	549,820
Equipment	7,107,041	9,049,763	7,825,119	11,373,671	10,298,430
Aid to Individuals	44,485,854	48,682,614	55,965,284	62,826,037	72,163,373
TOTAL EXPENDITURES	\$ 530,177,339	\$ 570,226,544	\$ 602,548,705	\$ 618,792,611	\$ 621,452,492

The table below contains the FY 2011 budget-to-actual consolidated comparison for UIHC, Psychiatric Hospital, Specialized Child Health Services, and the Center for Disabilities and Development.

University of Iowa - Health Care Appropriated Units FY 2011				
	Board Approved Budget	Actual	Variance Over/(Under)	Actual as % of Budget
REVENUES				
APPROPRIATIONS				
General	\$ 76,988,912	\$ 79,159,331	\$ 2,170,419	102.8%
RESOURCES				
Federal Support	2,277,743	1,774,990	(502,753)	77.9%
Reimbursed Indirect Costs	5,102,500	5,453,806	351,306	106.9%
Sales and Services	821,456,885	813,404,161	(8,052,724)	99.0%
Other Income	2,410,835	2,019,494	(391,341)	83.8%
TOTAL REVENUES	\$ 908,236,875	\$ 901,811,782	\$ (6,425,093)	99.3%
EXPENDITURES				
Salaries	\$ 582,032,742	\$ 572,396,446	\$ (9,636,296)	98.3%
Prof. /Scientific Supplies	292,897,933	297,593,749	4,695,816	101.6%
Rentals	6,183,900	6,352,795	168,895	102.7%
Utilities	27,122,300	25,805,003	(1,317,297)	95.1%
Equipment	-	24,480	24,480	
TOTAL EXPENDITURES	\$ 908,236,875	\$ 902,172,473	\$ (6,064,402)	99.3%

The Board approved revised operating budgets for the Health Care Units earlier this summer. The amended budget increased budgeted sales and service revenue by \$39.5 million resulting from significant growth in patient volume. The budget-to-actual comparisons are based on the revised budget.

Revenue Variances

- In addition to the \$27.3 million of appropriated funds authorized in FY 2011 to support the IowaCare program, the legislature approved supplemental funding for additional support services provided in FY 2011 for IowaCare patients. A timing difference in the provision of patient services compared to the corresponding cash receipts resulted in a budget variance in the supplemental IowaCare appropriation.
- UIHC experienced volume increases over the original budget for patient admissions, acute patient days, surgical procedures, and emergency treatment center visits which were reflected in the \$39.5 million increase in the amended budget. The actual increase of \$31.4 million results in an \$8.1 million variance when compared to the revised budget.

Expense Variances

- Additional labor costs were necessary to provide safe and high quality services to the higher patient volume. While some increases in hiring of professional staff did occur, other increased labor efforts were supported through the use of overtime and temporary hourly staff efforts. Of the \$18.8 million of the amended budget increase estimated for labor costs, approximately \$9.2 million of that amount was needed.
- Increased patient volumes reflected in higher patient admissions and surgical volumes resulted in greater use of patient care related medical supplies and purchased services. These cost increases were supported through the associated increase in revenues. While the amended budget reflected an increase of \$19.7 million, the actual need was \$24.4 million resulting in the budget variance of \$4.7 million.

The following provides a consolidated five-year history of actual revenues and expenditures from the four hospital units.

University of Iowa - Health Care Units					
FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
REVENUES					
General Appropriations	\$ 53,322,208	\$ 55,417,370	\$ 66,763,498	\$ 59,852,785	\$ 79,159,331
Federal Support	3,625,184	869,003	905,363	712,900	1,774,990
Reimbursed Indirect Costs	3,734,113	3,937,027	4,976,423	5,301,879	5,453,806
Sales and Services	660,263,975	728,365,734	793,364,878	763,845,872	813,404,161
Other Income	951,834	1,644,724	1,198,442	764,759	2,019,494
TOTAL REVENUES	\$ 721,897,314	\$ 790,233,858	\$ 867,208,604	\$ 830,478,195	\$ 901,811,782
EXPENDITURES					
Salaries	\$ 448,524,004	\$ 505,642,104	\$ 567,287,610	\$ 546,527,163	\$ 572,396,446
Prof. /Scientific Supplies	226,885,463	257,818,806	268,533,335	253,798,794	297,593,749
Rentals	4,522,141	5,414,105	6,102,577	5,493,726	6,352,795
Utilities	19,052,273	22,006,349	24,202,456	24,767,378	25,805,003
Building Repairs	21,347,400	17,730	-	-	-
Equipment	37,446	8,190	-	8,124	24,480
TOTAL EXPENDITURES	\$ 720,368,727	\$ 790,907,284	\$ 866,125,978	\$ 830,595,185	\$ 902,172,473

UNIVERSITY OF IOWA ATHLETICS

	*FY 2011 Budget	FY 2011 Actuals	Variance
<u>INCOME:</u>			
Men's Sports			
Football	\$19,897,100	\$ 20,778,177	\$ 881,077
Basketball	2,301,500	2,265,359	(36,141)
Wrestling	426,000	418,455	(7,545)
All Other	30,000	25,394	(4,606)
Total Men's Sports	\$ 22,654,600	\$ 23,487,385	\$ 832,785
Women's Sports			
Basketball	\$ 178,500	\$ 189,653	\$ 11,153
Volleyball	10,000	13,275	3,275
All Other	13,000	6,397	(6,603)
Total Women's Sports	\$ 201,500	\$ 209,325	\$ 7,825
Other Income			
Facility Debt Service/Student Fees	\$ 500,000	\$ 564,680	\$ 64,680
Learfield Multi Media Contract Income	5,290,000	5,096,639	(193,361)
Athletic Conference	22,196,000	21,967,980	(228,020)
Interest	1,000,000	394,642	(605,358)
Foundation Support	9,227,349	8,651,568	(575,781)
Foundation Premium Seat Revenue	5,180,598	5,217,239	36,641
Novelties--Bookstore	1,768,680	3,475,076	1,706,396
General Income	2,125,000	2,515,453	390,453
Total Other Income	\$ 47,287,627	\$ 47,883,277	\$ 595,650
TOTAL INCOME	\$ 70,143,727	\$ 71,579,987	\$ 1,436,260
<u>EXPENSES:</u>			
Men's Sports			
Football	\$15,994,919	\$ 15,924,953	\$ (69,966)
Basketball	4,553,316	4,893,580	340,264
Wrestling	1,117,222	1,063,867	(53,355)
Other Sports	3,701,426	3,894,173	192,747
Total Men's Sports	\$25,366,883	\$ 25,776,573	\$ 409,690
Women's Sports			
Basketball	\$2,879,344	\$ 2,924,255	\$ 44,911
Volleyball	1,018,445	1,045,185	26,740
Other Sports	7,155,732	7,517,652	361,920
Total Women's Sports	\$ 11,053,521	\$ 11,487,092	\$ 433,571
Other Expenses			
Training Services	\$1,594,692	\$ 1,449,463	\$ (145,229)
Sports Information	638,598	703,814	65,216
Admin. & General Expenses	9,689,939	10,272,952	583,013
Facility Debt Service	11,100,546	11,094,659	(5,887)
Transfer for New Facility Costs & Reserves	1,000,000	1,000,000	-
Academic & Counseling	1,576,130	1,485,796	(90,334)
Buildings & Grounds	8,123,418	8,309,638	186,220
Total Other Expenses	\$ 33,723,323	\$ 34,316,322	\$ 592,999
TOTAL EXPENSE	\$ 70,143,727	\$ 71,579,987	\$ 1,436,260

*To be consistent with the other universities, an accounting change beginning in FY 11 offsets the tuition financial aid set-aside portion of scholarship costs against the expenses for each sport rather than as a revenue.

The following describes the budget-to-actual revenue and expense variances for SUI Athletics as shown on the previous page.

Revenue Variances

- Football revenue was above budget due to additional revenue from ticket sales, parking, and handling fees.
- Performance from other revenue streams enabled foundation support to be less than budgeted.
- Licensing revenue was greater than projected due to increased novelty and apparel sales.
- Concessions and seat back sales (reported in general income) were better than anticipated.

Expense Variances

- Men's basketball expenses exceeded the budget resulting from the coaching staff transition and higher travel costs.
- Higher than projected medical costs resulted in Other Women's Sports expenses exceeding the budget.
- Administration expenses were above budget because of higher postseason travel and promotion costs.

The following provides a 5-year history of actual revenues and expenditures for SUI Athletics. Athletics is fully self-supporting and has not received general university support since FY 2007.

University of Iowa Athletics FY 2007-FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
Revenues					
Sports Income	\$22,133,117	\$ 20,787,018	\$ 22,291,981	\$ 22,362,821	\$ 23,696,710
Alumni / Foundation / Corp Support / Sponsorship	11,560,784	11,955,735	13,322,998	13,135,009	13,868,807
Athletic Conference / NCAA Support	14,037,605	18,781,140	19,145,182	20,019,049	21,967,980
Gen Univ Supp	773,359	-	-	-	-
Student Fees	1,494,706	1,487,795	525,941	525,707	564,680
Other Income	10,021,578	10,159,640	10,051,456	10,739,480	11,481,810
Total Income	\$60,021,149	\$ 63,171,328	\$ 65,337,558	\$ 66,782,066	\$ 71,579,987
Expenses					
Men's Sports	\$22,161,498	\$ 21,897,146	\$ 23,757,103	\$ 25,164,180	\$ 25,776,573
Women's Sports	9,353,857	10,224,129	10,680,382	10,624,206	11,487,092
Other Expenses	28,505,794	30,682,753	30,900,073	30,993,680	34,316,322
Total Expenses	\$60,021,149	\$ 62,804,028	\$ 65,337,558	\$ 66,782,066	\$ 71,579,987

University of Iowa Residence System - FY 2011				
	Budget	Actual	Variance Over/(Under)	Percent
Revenues	\$51,401,360	\$53,622,260	\$2,220,900	104.3%
Expenditures	36,909,363	37,808,037	\$898,674	102.4%
Debt Service	4,796,903	4,788,061	(8,842.00)	99.8%
Mandatory Transfers	600,000	600,000	-	100.0%
Net Revenues	9,095,094	10,426,162	\$1,331,068	114.6%
Net Revenues as % of Gross Revenue	17.7%	19.4%		

Revenues from the SUI Residence System were 104.3% of budget. Contract residence hall room and board revenues exceeded the budget due to increased demand resulting from the record first-year enrollment for Fall 2010. Other income was also over budget due to the receipt of business interruption insurance proceeds from the 2008 flood.

Total expenditures were approximately \$0.9 million (2.4%) over budget. Savings in salary expenses due to numerous vacancies were offset by additional cost of goods sold needed to feed the larger occupancy and leasing of off-campus properties used to house the additional residents.

University of Iowa - Residence System FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
Revenues	\$ 43,963,474	\$ 45,109,482	\$ 46,437,517	\$ 49,470,939	\$ 53,622,260
Expenditures for Operations	30,406,591	30,870,381	34,194,597	34,899,205	37,808,037
Debt Service and Mandatory Transfers	6,598,195	5,568,395	5,577,426	5,603,144	5,388,061
Net Revenues after Debt Service and Mandatory Transfers	\$ 6,958,688	\$ 8,670,706	\$ 6,665,494	\$ 8,968,590	\$ 10,426,162
Net Revenues as % of Gross Revenue	15.8%	19.2%	14.4%	18.1%	19.4%

The residence system annual report is available in the Board Office and provides information on various aspects of the University of Iowa residence system for FY 2011. The report includes enrollment data, residence hall and apartment utilization, and financial information. The annual report also contains Fall 2011 enrollment and occupancy information. The table below reflects a larger Fall 2011 lower division student enrollment and total student occupancy compared to Fall 2010. The University has leased two off-campus properties to address the demand increase in student housing.

University of Iowa Residence System				
	Fall 2010	Fall 2011	Change	% Change
Total University Enrollment	30,825	30,893	68	0.2%
Lower Division	10,015	10,271	256	2.6%
Lower Div as % of Total	32.5%	33.2%		
Total Occupancy	6,411	6,501	90	1.4%
Occupancy as a % of Enrollment	20.8%	21.0%		

In June 2010, the Board authorized permission to proceed with planning for the construction of a new residence hall to be located on the West Campus and is projected to house approximately 450 students. Pending Regents approval of the project design and budget, the University currently projects the residence hall to be completed for Fall 2015 occupancy.

The principal outstanding of revenue bond obligations for the SUI residence system as of June 30, 2011, was \$42.3 million (excludes July 1 principal payment). Mandatory and voluntary reserve balances totaled \$19.0 million at year end.

Iowa State University

The budget-to-actual comparison below contains revenue and expenditure data for the general university and all special purpose appropriated units.

Iowa State University - General Operating Fund FY 2011				
	Board Approved Budget	Actual	Variance Over/(Under)	Actual as % of Budget
REVENUES				
APPROPRIATIONS				
General	\$ 224,931,269	\$ 224,931,269	\$ -	100.0%
Supplemental-Nonrecurring	3,202,079	3,202,079	-	100.0%
RESOURCES				
Federal Support	13,709,264	13,709,264	-	100.0%
Interest	170,000	169,105	(895)	99.5%
Tuition and Fees	263,900,000	263,927,004	27,004	100.0%
Reimbursed Indirect Costs	20,200,000	20,536,852	336,852	101.7%
Sales and Services			-	
Other Income	13,311,881	1,393,247	(11,918,634)	10.5%
TOTAL REVENUES	\$ 539,424,493	\$ 527,868,820	\$ (11,555,673)	97.9%
EXPENDITURES				
Salaries	\$ 356,112,954	\$ 357,445,034	\$ 1,332,080	100.4%
Prof. /Scientific Supplies	44,093,661	37,645,935	(6,447,726)	85.4%
Library Acquisitions	11,800,000	12,269,146	469,146	104.0%
Rentals	1,474,000	1,556,130	82,130	105.6%
Utilities	24,981,000	25,802,929	821,929	103.3%
Building Repairs	33,900,000	34,866,046	966,046	102.8%
Auditor of State	500,000	423,804	(76,196)	84.8%
Equipment	3,865,378	4,164,335	298,957	107.7%
Aid to Individuals	62,697,500	63,823,890	1,126,390	101.8%
TOTAL EXPENDITURES	\$ 539,424,493	\$ 537,997,249	\$ (1,427,244)	99.7%

The Board approved revised FY 2011 operating budgets for ISU earlier this summer. The amended budget projected additional tuition revenue, indirect cost reimbursements, interest income, and federal support (Ag Experiment Station) by a combined \$15 million.

In order to submit a balanced budget, the budget revision also included \$11.9 million in advanced commitment funds budgeted as "other income". With the actual revenues reported in the year received, an expected budget-to-actual variance occurs in "other income". The budget-to-actual comparisons are based on the revised budget.

All other revenue streams were comparable to projections reflected in the budget.

Actual expenses exceeded revenues in FY 2011 resulting from the expenditure of advance commitment revenues earned and reported in prior years. These funds were used during FY 2011 to fund building repairs related to the flood of 2010 and other non-flood building renewal projects.

Expense Variances

- The salary and benefit cost allocation completed at the end of the fiscal year resulted in a slight budget-to-actual variance of 0.4%.
- Year-end professional/scientific supply and service orders were overestimated for June resulting in the actuals being less than budget.
- Tuition set-aside for financial aid exceeded the budget by \$1.1 million and comprised 24.1% of gross tuition revenues. Per Board policy, the University is required to set-aside a minimum of 15% of gross tuition revenues for financial aid.

The following provides a consolidated five-year history of actual revenues and expenditures from the general university and all special purpose units. State appropriations comprised 53.3% of operating revenues in FY 2007 and have declined to 43.2% in FY 2011.

Iowa State University - General Fund FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
REVENUES					
APPROPRIATIONS					
General Appropriations	\$ 242,163,980	\$ 267,358,107	\$ 276,483,151	\$ 231,209,458	\$ 228,133,348
ARRA-State Stabilization				31,595,952	
RESOURCES					
Federal Support	12,925,373	12,828,617	12,828,617	12,828,617	13,709,264
Interest	1,841,285	2,056,558	1,301,018	67,021	169,105
Tuition and Fees	178,480,410	191,094,747	211,130,075	233,832,393	263,927,004
Reimbursed Indirect Costs	17,060,230	18,174,171	16,804,534	18,741,253	20,536,852
Sales and Services					
Other Income	1,648,738	1,656,972	2,239,390	2,405,535	1,393,247
TOTAL REVENUES	\$ 454,120,016	\$ 493,169,172	\$ 520,786,785	\$ 530,680,229	\$ 527,868,820
EXPENDITURES					
Salaries	\$ 331,956,332	\$ 346,245,077	\$ 369,387,807	\$ 360,260,250	\$ 357,445,034
Prof. /Scientific Supplies	31,822,892	34,426,124	40,857,434	37,924,392	37,645,935
Library Acquisitions	9,517,527	9,397,518	12,493,675	8,901,193	12,269,146
Rentals	1,116,240	1,353,289	1,649,521	1,524,447	1,556,130
Utilities	23,090,653	24,824,022	23,496,951	24,913,351	25,802,929
Building Repairs	4,071,010	13,710,926	14,347,995	13,502,270	34,866,046
Auditor of State	390,847	426,040	469,224	442,769	423,804
Equipment	2,056,206	5,141,081	3,512,242	7,779,668	4,164,335
Aid to Individuals	41,765,050	47,099,253	53,769,249	57,073,187	63,823,890
TOTAL EXPENDITURES	\$ 445,786,757	\$ 482,623,330	\$ 519,984,098	\$ 512,321,527	\$ 537,997,249

IOWA STATE UNIVERSITY ATHLETICS

<u>INCOME</u>	FY 2011 Budget	FY 2011 Actuals	Variance
Sports:			
Football	\$ 8,520,047	\$ 8,656,120	\$ 136,073
Men's Basketball	2,240,000	2,334,307	94,307
Women's Basketball	550,000	536,006	(13,994)
Wrestling	110,000	89,956	(20,044)
Other Sports	197,000	203,779	6,779
Subtotal	\$ 11,617,047	\$ 11,820,168	\$ 203,121
Other Income			
Big Twelve Conference/NCAA	\$ 9,826,635	\$ 13,144,075	\$ 3,317,440
Post-Season Revenue	1,400,000	265,703	(1,134,297)
Fundraising	8,144,197	6,163,498	(1,980,699)
Multi-Media Rights	3,183,000	3,266,605	83,605
University Support	1,600,107	1,599,423	(684)
Student Fees	1,125,000	1,233,698	108,698
Game Guarantees	1,566,000	1,506,843	(59,157)
Auxillary Revenue	1,236,538	1,101,009	(135,529)
Investment Income	98,996	121,195	22,199
ISU Licensing	315,000	370,810	55,810
Facility Management Fee	450,000	450,000	-
Other Revenue	1,093,550	1,401,017	307,467
Subtotal	\$ 30,039,023	\$ 30,623,876	\$ 584,853
TOTAL INCOME	\$ 41,656,070	\$ 42,444,044	\$ 787,974
EXPENSES			
Sports Operations			
Football	\$ 2,864,550	\$ 3,145,400	\$ 280,850
Men's Basketball	1,436,973	1,517,810	80,837
Women's Basketball	604,000	605,785	1,785
Wrestling	155,482	153,813	(1,669)
Other Sports	1,513,352	1,606,390	93,038
Subtotal	\$ 6,574,357	\$ 7,029,198	\$ 454,841
NonSports Operations:			
Facilities & Events	\$ 4,232,870	\$ 4,311,912	\$ 79,042
Big 12 Expenses	1,158,250	1,379,914	221,664
Training	213,219	207,871	(5,348)
Academic Services	164,190	221,117	56,927
Administration	540,195	628,208	88,013
Ticket Operations	596,415	550,041	(46,374)
Marketing	244,063	260,891	16,828
Medical	545,000	445,878	(99,122)
Other	998,184	966,778	(31,406)
Subtotal	\$ 8,692,386	\$ 8,972,610	\$ 280,224
Scholarships	7,042,853	6,698,901	(343,952)
Salaries	15,894,496	15,631,839	(262,657)
Postseason	1,840,000	542,483	(1,297,517)
Projects	525,000	2,059,624	1,534,624
Debt Service	1,578,707	1,578,706	(1)
Coaching Change	(500,000)	(164,063)	335,937
TOTAL EXPENSE	\$ 41,647,799	\$ 42,349,298	\$ 701,499

The following describes the budget-to-actual revenue and expense variances for ISU Athletics as shown on the previous page.

Revenue Variances

- The conference realignment and additional football television appearances resulted in conference and NCAA revenue exceeding the budget.
- Foundation/Fundraising support for athletics was less than the budget due to an increase in other operating revenues and expense savings resulting in less support needed from the Cyclone Club.
- Postseason revenue and expenses were less than the budget since the football team did not participate in a bowl game.

Expense Variances

- Sports Operations expenses were higher than budget primarily from a football game buyout necessitated by a change in the conference schedule.
- Big 12 realignment and branding expenses resulted in additional conference expenses.
- Scholarship costs were budgeted based on non-resident tuition rates. A higher mix of resident scholarship student athletes resulting in costs being short of budget.
- Salary and benefit savings resulted from change in the men's basketball staff.
- Capital projects exceeded the budget due to volleyball office renovations, concession upgrades, and the establishment of Johnny's At Hilton Coliseum.

The following provides a five-year summary of ISU Athletics' revenues and expenditures.

Iowa State University Athletics FY 2007 - FY 2011					
	*FY 2007	FY 2008	**FY 2009	FY 2010	FY 2011
Revenues					
Sports Income	\$ 7,066,196	\$ 13,320,217	\$ 11,846,824	\$ 11,510,957	\$ 11,820,168
Alumni / Foundation / Corp Support / Sponsorship	7,859,043	6,844,118	8,819,526	9,608,746	9,430,103
Athletic Conference / NCAA Support	8,222,366	8,819,450	10,428,104	11,511,505	13,409,778
General University Support	2,914,240	2,953,733	3,604,793	1,612,923	1,599,423
Student Fees	1,072,333	1,098,035	1,197,018	1,182,648	1,233,698
Other Income	2,243,709	2,509,827	3,838,522	4,860,442	4,950,874
Total Revenues	\$ 29,377,887	\$ 35,545,380	\$ 39,734,787	\$ 40,287,221	\$ 42,444,044
Expenses					
Sports Operations	\$ 5,723,157	\$ 5,731,702	\$ 6,393,368	\$ 6,115,553	\$ 7,029,198
Non-Sport Operations	7,302,907	7,147,722	7,971,943	8,277,360	8,972,610
Scholarships	5,256,097	5,404,874	6,045,549	5,940,717	6,698,901
Other Expenses	15,949,271	17,169,873	19,298,151	19,750,383	19,648,589
Total Expenses	\$ 34,231,432	\$ 35,454,171	\$ 39,709,011	\$ 40,084,013	\$ 42,349,298

*Accounting change to accrual basis in FY 2008 negatively impacted FY 2007 revenues

**Athletics assumed management of Hilton Coliseum beginning in FY 2009

Iowa State University Residence System - FY 2011				
	Budget	Actual	Variance Over/(Under)	Percent
Revenues	\$73,479,336	\$77,385,073	\$3,905,737	105.3%
Expenditures	54,844,482	54,416,611	(\$427,871)	99.2%
Debt Service	10,844,976	10,713,229	(131,747.00)	98.8%
Mandatory Transfers	500,000	500,000	-	100.0%
Net Revenues	7,289,878	11,755,233	\$4,465,355	161.3%
Net Revenues as % of Gross Revenue	9.9%	15.2%		

ISU residence system revenues exceeded the budget by \$3.9 million primarily due to higher room and board contract revenue from increased occupancy in the residence halls and university apartments.

Expenditures were \$0.4 million under budget due to reduced salary and benefit cost increases and lower than projected utility and other operating costs. These expense reductions were offset in part by food costs that slightly exceeded the budget (0.5%) from the higher occupancy.

Iowa State University - Residence System FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
Revenues	\$ 63,482,698	\$ 66,178,786	\$ 71,884,662	\$ 72,795,895	\$ 77,385,073
Expenditures for Operations	44,148,586	46,094,142	49,721,330	49,968,320	54,416,611
Debt Service and Mandatory Transfers	10,497,894	10,768,360	11,166,307	11,261,339	11,213,229
Net Revenues after Debt Service and Mandatory Transfers	\$ 8,836,218	\$ 9,316,284	\$ 10,997,025	\$ 11,566,236	\$ 11,755,233
Net Revenues as % of Gross Revenue	13.9%	14.1%	15.3%	15.9%	15.2%

The residence system annual report is available in the Board Office and provides information on various aspects of Iowa State University's residence system for FY 2011 including enrollment data, residence hall and apartment utilization, and financial information. The annual report also contains Fall 2011 enrollment and occupancy information. Fall 2011 total occupancy continues to outpace enrollment growth and reflects an increase of 573 students (6.1%) when compared to Fall 2010.

Iowa State University Residence System				
	Fall 2010	Fall 2011	Change	% Change
Total University Enrollment	28,682	29,887	1,205	4.2%
Lower Division	10,441	11,027	586	5.6%
Lower Div as % of Total	36.4%	36.9%		
Total Occupancy	9,403	9,976	573	6.1%
Total Occupancy % of Enrollment	32.8%	33.4%		

The principal outstanding of revenue bond obligations for the ISU residence system as of June 30, 2011, was \$118.8 million (excludes July 1 principal payment). Mandatory and voluntary reserve balances totaled \$41.9 million at year end.

University of Northern Iowa

The following compares the FY 2011 general fund approved budget with the actual revenue and expenditure transactions for all appropriated units.

University of Northern Iowa - General Operating Fund FY 2011				
	Board Approved Budget	Actual	Variance Over/(Under)	Actual as % of Budget
REVENUES				
APPROPRIATIONS				
General	\$ 80,272,363	\$ 80,272,363	\$ -	100.0%
Supplemental-Nonrecurring	1,456,118	1,456,118	-	100.0%
RESOURCES				
Interest	671,000	690,413	19,413	102.9%
Tuition and Fees	76,756,424	76,902,918	146,494	100.2%
Reimbursed Indirect Costs	2,216,649	2,256,214	39,565	101.8%
Sales and Services	520,000	481,989	(38,011)	92.7%
Other Income	6,148,565		(6,148,565)	0.0%
TOTAL REVENUES	\$ 168,041,119	\$ 162,060,015	\$ (5,981,104)	96.4%
EXPENDITURES				
Salaries	\$ 125,001,856	\$ 123,327,890	\$ (1,673,966)	98.7%
Prof. /Scientific Supplies	19,245,312	15,745,831	(3,499,481)	81.8%
Library Acquisitions	1,862,106	1,979,522	117,416	106.3%
Rentals	886,367	908,337	21,970	102.5%
Utilities	5,514,169	5,283,923	(230,246)	95.8%
Building Repairs	1,200,000	3,727,283	2,527,283	310.6%
Auditor of State	275,000	243,397	(31,603)	88.5%
Equipment	450,309	950,180	499,871	211.0%
Aid to Individuals	13,606,000	14,463,128	857,128	106.3%
TOTAL EXPENDITURES	\$ 168,041,119	\$ 166,629,491	\$ (1,411,628)	99.2%

The Board approved revised FY 2011 operating budgets for UNI earlier this summer. The budget amendment increased projected tuition revenues by approximately \$1 million due to higher than projected enrollments and retention rates. The budget-to-actual comparisons are based on the revised budget.

In order to submit a balanced budget, the budget revision also included \$6.1 million in advanced commitment funds budgeted as "other income". With the actual revenues reported in the year received, an expected budget-to-actual variance occurs in "other income". These "one-time" funds were dedicated to adjunct faculty, student recruitment initiatives, sustainability projects, marketing and public relation initiatives, building repair projects, and the new Student Information System.

All other revenue streams were comparable to projections reflected in the budget.

Expense Variances

- Savings in the professional/scientific supplies and services budget line were allocated to support additional needs in building repairs, equipment, and library acquisitions.
- Building repairs exceeded the budget due to an overhaul to a turbine generator, upgrades to fiber optic cable, and HVAC maintenance.
- Tuition set-aside for financial aid exceeded the budget and was 18.7% of gross tuition revenues. The University typically targets student aid at 18% of budgeted tuition revenue. Board policy establishes a minimum target of 15% of tuition revenue be designated for financial aid.

The following provides a consolidated five-year history of actual revenues and expenditures from the general university and all special purpose units. Reflective of UNI's reliance on state funding for operations, appropriations comprised 56.5% of operating revenues in FY 2007 and have declined to 50.4% in FY 2011.

University of Northern Iowa - General Fund FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
REVENUES					
APPROPRIATIONS					
General Appropriations	\$ 84,969,353	\$ 93,775,731	\$ 100,693,508	\$ 84,463,016	\$ 81,728,481
ARRA-State Stabilization				12,376,464	
RESOURCES					
Interest	969,714	826,354	446,117	814,277	690,413
Tuition and Fees	61,630,224	63,896,246	66,813,811	71,394,270	76,902,918
Reimbursed Indirect Costs	2,098,249	2,053,211	2,301,699	2,391,577	2,256,214
Sales and Services	609,234	612,073	483,641	497,309	481,989
TOTAL REVENUES	\$ 150,276,774	\$ 161,163,615	\$ 170,738,776	\$ 171,936,913	\$ 162,060,015
EXPENDITURES					
Salaries	\$ 115,821,784	\$ 121,926,676	\$ 127,374,663	\$ 122,128,989	\$ 123,327,890
Prof. /Scientific Supplies	11,618,859	12,531,475	17,662,591	18,550,815	15,745,831
Library Acquisitions	2,466,954	2,135,031	2,243,484	2,058,168	1,979,522
Rentals	993,443	989,156	1,020,507	895,437	908,337
Utilities	4,697,326	4,831,652	4,991,469	5,260,673	5,283,923
Building Repairs	2,416,205	3,362,647	1,409,733	3,085,584	3,727,283
Auditor of State	198,006	224,599	313,916	222,355	243,397
Equipment	1,185,196	1,175,100	1,152,375	1,788,791	950,180
Aid to Individuals	10,879,001	11,422,120	12,142,253	13,719,529	14,463,128
TOTAL EXPENDITURES	\$ 150,276,774	\$ 158,598,456	\$ 168,310,991	\$ 167,710,341	\$ 166,629,491

UNIVERSITY OF NORTHERN IOWA ATHLETICS

<u>INCOME</u>	FY 2011 Budget	FY 2011 Actuals	Variance
Sports:			
Football	\$1,102,500	\$ 997,585	\$(104,915)
Men's Basketball	1,199,000	955,227	(243,773)
Men - All Other Sports	37,000	69,985	32,985
Women - All Sports	112,800	152,597	39,797
Subtotal - Sports	\$ 2,451,300	\$ 2,175,394	\$(275,906)
Other Income:			
Student Activity Fees	\$ 1,212,500	\$ 1,263,343	\$ 50,843
General University Support			
General Support	3,266,702	3,275,966	9,264
Scholarship Support	1,283,481	1,283,481	-
Alumni/Foundation Support	1,290,000	1,255,525	(34,475)
Athletic Marketing	1,066,000	1,058,332	(7,668)
Athletic Conf/NCAA Support	650,000	682,641	32,641
Novelties-Outings	182,000	253,586	71,586
Miscellaneous	328,500	370,065	41,565
Subtotal - Other	9,279,183	9,442,939	163,756
TOTAL INCOME	\$ 11,730,483	\$ 11,618,333	\$(112,150)
EXPENSES			
Men's Sports:			
Football	\$ 2,673,766	\$ 2,693,746	\$ 19,980
Basketball	1,677,101	1,781,453	104,352
All Other Men's Sports	1,013,166	1,055,695	42,529
Subtotal - Men's Sports	\$ 5,364,033	\$ 5,530,894	\$ 166,861
Women's Sports:			
Basketball	\$ 842,628	\$ 845,776	\$ 3,148
Volleyball	681,941	699,236	17,295
All Other	1,990,617	2,057,126	66,509
Subtotal - Women's Sports	\$ 3,515,186	\$ 3,602,138	\$ 86,952
Other Expenses:			
Athletic Training	\$ 342,888	\$ 165,861	\$(177,027)
Administration & General	2,188,556	2,083,190	(105,366)
Athletic Marketing	219,820	233,876	14,056
Contingency	100,000	-	(100,000)
Subtotal - Other Expenses	\$ 2,851,264	\$ 2,482,927	\$(368,337)
TOTAL EXPENSE	\$ 11,730,483	\$ 11,615,959	\$(114,524)

The following describes the budget-to-actual revenue and expense variances for UNI Athletics as shown on the previous page.

Revenue Variances

- Sports income was less than the budget due a decrease in football and men's basketball ticket sales.

Expense Variances

- Men's basketball incurred unbudgeted expenses for post-season hosting and travel expense for an additional regular season away contest.
- Athletic training savings were realized from lower student-athlete insurance costs.
- A contingency expense account was budgeted for athletics with actual expenses being reported in the appropriate expense category.

The following provides a consolidated five-year history of actual revenues and expenditures for UNI Athletics.

University of Northern Iowa Athletics					
FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
Revenues					
Sports Income	\$ 1,951,774	\$ 2,132,457	\$ 2,556,215	\$ 2,296,587	\$ 2,175,394
Alumni / Foundation / Corp Support / Sponsorship	1,254,385	1,610,762	2,239,783	2,280,349	2,313,857
Athletic Conference / NCAA Support	519,043	533,941	597,553	641,630	682,641
General University Support	5,169,052	5,354,845	5,231,210	4,449,174	4,559,447
Student Fees	1,280,943	1,210,148	1,209,614	1,212,518	1,263,343
Other Income	207,820	276,535	338,378	749,300	623,651
Total Revenues	\$ 10,383,017	\$ 11,118,688	\$ 12,172,753	\$ 11,629,558	\$ 11,618,333
Expenses					
Men's Sports	\$ 4,957,798	\$ 5,039,491	\$ 5,749,288	\$ 5,400,066	\$ 5,530,894
Women's Sports	3,250,889	3,466,215	3,288,418	3,422,237	3,602,138
Other Expenses	2,174,330	2,465,379	3,043,858	2,764,770	2,482,927
Total Expenses	\$ 10,383,017	\$ 10,971,085	\$ 12,081,564	\$ 11,587,073	\$ 11,615,959

University of Northern Iowa Residence System - FY 2011				
	Budget	Actual	Variance Over/(Under)	Percent
Revenues	\$36,077,441	\$37,083,719	\$1,006,278	102.8%
Expenditures	26,626,772	24,865,282	(\$1,761,490)	93.4%
Debt Service	3,876,874	4,317,379	440,505	111.4%
Mandatory Transfers	330,000	330,000	-	100.0%
Net Revenues	5,243,795	7,571,058	\$2,327,263	144.4%
Net Revenues as % of Gross Revenue	14.5%	20.4%		

The UNI Residence System's total operating revenues were \$1.0 million higher than the budget. Residential and retail dining, catering, and investment revenues all exceeded the budget in FY 2011. An increase in residence hall housing contracts was offset by a decrease in family housing resulting from the decommission of College Court Apartments which was necessary for the new apartment construction (Panther Village).

While revenues for the Residence System exceeded budget, total expenditures for the system were \$1.7 million less than the budget. Temporary staff vacancies, effective management of food costs, and lower utility usage all contributed to the expense reduction.

As expected, net revenues after debt service and mandatory transfers declined slightly when compared to FY 2010 after several years of positive growth as shown in the five-year history below. The decline resulted from the election to begin full debt service payments for the Panther Village new construction rather deferring principal payments until the apartments are occupied. Interest savings and the earlier retirement of debt will be realized over the long term.

University of Northern Iowa - Residence System FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
Revenues	\$ 29,867,691	\$32,181,568	\$35,645,340	\$36,308,224	\$37,083,719
Expenditures for Operations	22,685,201	24,102,082	25,211,051	24,860,280	24,865,282
Debt Service and Mandatory Transfers	3,621,491	3,620,449	3,615,136	3,610,804	4,647,379
Net Revenues after Debt Serv/Mand Transfers	\$ 3,560,999	\$ 4,459,037	\$ 6,819,153	\$ 7,837,140	\$ 7,571,058
Net Revenues as % of Gross Revenue	11.9%	13.9%	19.1%	21.6%	20.4%

The residence system annual report is available in the Board Office and provides FY 2011 enrollment data, residence hall and apartment occupancy, and financial information. The annual report also contains Fall 2011 enrollment and occupancy information. Following a trend of increased occupancy, total occupancy for Fall 2011 is slightly less than Fall 2010 largely from the capacity loss from College Court Apartments.

University of Northern Iowa Residence System				
	Fall 2010	Fall 2011	Change	% Change
Total University Enrollment	13,201	13,168	-33	-0.2%
Lower Division	4,521	4,601	80	1.8%
Lower Div as % of Total	34.25%	34.94%		
Total Occupancy	4,428	4,359	-69	-1.6%
Occupancy as a % of Enrollment	33.5%	33.1%		

The principal outstanding of revenue bond obligations for the UNI residence system as of June 30, 2011, was \$40.7 million (excludes July 1 principal payment). Mandatory and voluntary reserve balances totaled \$22.6 million at year end.

Iowa School for the Deaf

The following compares the FY 2011 general fund approved budget with actual revenue and expenditure transactions. The Board previously approved a revised operating budget for ISD which included a \$15,000 increase in sales and services income resulting from a Leadership Academy hosted by ISD in June. Total revenues and expenses were 99.9% of the budget.

Iowa School for the Deaf - General Fund FY 2011				
	Approved Budget	Actual	Variance Over/(Under)	Actual as % of Budget
REVENUES				
APPROPRIATIONS				
General	\$ 8,679,964	\$ 8,679,964	\$ -	100.0%
Other	77,321	77,321	-	100.0%
Supplemental-Nonrecurring	395,980	395,980	-	100.0%
RESOURCES				
Federal Support	54,000	57,711	3,711	106.9%
Interest	15,000	783	(14,217)	5.2%
Sales and Services	348,274	351,265	2,991	100.9%
Other Income	11,916	11,916	-	100.0%
TOTAL REVENUES	\$ 9,582,455	\$ 9,574,940	\$ (7,515)	99.9%
EXPENDITURES				
Salaries	\$ 7,430,319	\$ 7,729,012	\$ 298,693	104.0%
Prof. /Scientific Supplies	1,235,521	1,103,118	(132,403)	89.3%
Library Acquisitions	8,226	9,029	803	109.8%
Utilities	390,520	275,586	(114,934)	70.6%
Building Repairs	334,173	303,526	(30,647)	90.8%
Auditor of State	40,000	28,669	(11,331)	71.7%
Equipment	143,696	126,000	(17,696)	87.7%
TOTAL EXPENDITURES	\$ 9,582,455	\$ 9,574,940	\$ (7,515)	99.9%

While total general fund revenues and expenditures were consistent with the budget, line item variance explanations are provided below.

Variances

- Interest income was less than budgeted due to lower interest rates on investments.
- Salary costs exceeded the budget due to additional bus routes being added during the year, unbudgeted salaries for the Summer Program, and the length of time necessary to implement employee reduction plans.
- Utility expenses were under budget primarily due to the installation of more efficient heating and lighting systems.
- Expenses paid to the State Auditor were less than the original cost estimate.

The following provides a five-year history of general operating revenues and expenditures. State appropriations comprised 95.6% of total revenues for FY 2011 and were approximately \$1 million less than final FY 2009 funding levels.

Iowa School for the Deaf - General Fund FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
REVENUES					
APPROPRIATIONS					
General	\$ 9,162,890	\$ 9,689,607	\$ 9,974,495	\$ 9,263,866	\$ 9,075,944
Other	169,797	173,735	180,687	75,680	77,321
ARRA-State Stabilization				583,987	
RESOURCES					
Federal Support	44,244	43,235	43,534	53,117	57,711
Interest	35,303	16,387	1,406	3,724	783
Sales and Services	342,829	336,225	385,811	416,178	351,265
Other Income	11,916	11,916	11,916	11,916	11,916
TOTAL REVENUES	\$ 9,766,979	\$ 10,271,105	\$ 10,597,849	\$ 10,408,468	\$ 9,574,940
EXPENDITURES					
Salaries	\$ 7,587,136	\$ 8,159,021	\$ 8,389,417	\$ 7,703,991	\$ 7,729,012
Prof. /Scientific Supplies	1,094,811	1,202,762	1,088,288	1,094,153	1,103,118
Library Acquisitions	10,536	3,449	21	8,430	9,029
Utilities	373,330	389,672	358,157	299,351	275,586
Building Repairs	558,372	354,222	579,725	1,161,360	303,526
Auditor of State	15,097	33,880	34,500	29,791	28,669
Equipment	127,697	128,099	147,741	111,392	126,000
TOTAL EXPENDITURES	\$ 9,766,979	\$ 10,271,105	\$ 10,597,849	\$ 10,408,468	\$ 9,574,940

Iowa Braille and Sight Saving School

The following compares the FY 2011 general operating fund approved budget with actual revenue and expenditure transactions. .

Iowa Braille and Sight Saving School - General Fund FY 2011				
	Approved Budget	Actual	Variance Over/(Under)	Actual as % of Budget
REVENUES				
APPROPRIATIONS				
General	\$ 4,917,362	\$ 4,917,362	\$ -	100.0%
Other	7,819	7,819	-	100.0%
Supplemental-Nonrecurring	229,331	229,331	-	100.0%
Balance Forward	200,000	200,000	-	100.0%
RESOURCES				
Federal Support	333,000	469,145	136,145	140.9%
Interest	1,000	213	(787)	21.3%
Reimbursed Indirect Costs	41,268	41,268	-	100.0%
Sales and Services	3,701,221	3,689,724	(11,497)	99.7%
Other	5,000	4,925	(75)	98.5%
TOTAL REVENUES	\$ 9,436,001	\$ 9,559,787	123,786	101.3%
EXPENDITURES				
Salaries	\$ 7,677,705	\$ 7,466,360	\$ (211,345)	97.2%
Prof. /Scientific Supplies	1,120,663	1,216,272	95,609	108.5%
Library Acquisitions	1,500	3,393	1,893	226.2%
Utilities	230,000	239,401	9,401	104.1%
Building Repairs	351,133	597,350	246,217	170.1%
Auditor of State	30,000	22,428	(7,572)	74.8%
Equipment	25,000	14,583	(10,417)	58.3%
TOTAL EXPENDITURES	\$ 9,436,001	\$ 9,559,787	123,786	101.3%

While total general fund revenues and expenditures were consistent with the budget, line item variance explanations are provided below.

Revenue Variances

- Federal support exceeded the budget due to additional State Vision Grant revenue being allocated to cover higher Orientation and Mobility personnel costs.
- Interest earnings were under budget resulting from lower than anticipated cash balances and return rates.

Expense Variances

- Salary costs were less than budget due to unfilled positions and reduced overtime.
- Professional and scientific supplies/services were over budget due to additional information technology needs.
- Building repairs exceeded the budget due to year-end encumbrances of several build repair projects currently under contract but not fully completed during the fiscal year.

The following provides a consolidated five-year history of actual general operating revenues and expenditures. Beginning in FY 2008, the salary and mileage billings for the Vision Itinerant Teachers and Certified Orientation and Mobility Specialists employed by the school and under contractual agreement with the AEAs/LEAs were reported as sales and services in the general operating fund. Reporting these services in the operating fund was more reflective of the school's efforts to design a unified and coordinated statewide system for delivering services. The sales and services line also contains the rental income received from the agreement with Americorps.

Iowa Braille and Sight Saving School - General Fund					
FY 2007 - FY 2011					
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011
REVENUES					
APPROPRIATIONS					
General	\$ 5,127,507	\$ 5,456,107	\$ 5,640,062	\$ 5,055,153	\$ 5,146,693
Supplemental					
Other	95,545	90,865	79,944	9,460	207,819
ARRA-State Stabilization				330,215	
RESOURCES					
Federal Support	255,426	328,876	350,945	446,507	469,145
Interest	30,519	35,543	4,926	794	213
Reimbursed Indirect Costs	38,211	38,336	45,152	47,514	41,268
Sales and Services	71,450	1,304,613	2,321,712	3,354,934	3,689,724
Other	19,008	136,941	3,729	5,731	4,925
TOTAL REVENUES	\$ 5,637,666	\$ 7,391,281	\$ 8,446,470	\$ 9,250,308	\$ 9,559,787
EXPENDITURES					
Salaries	\$ 4,303,424	\$ 5,285,314	\$ 6,001,711	\$ 6,984,536	\$ 7,466,360
Prof. /Scientific Supplies	796,818	882,709	942,887	1,202,500	1,216,272
Library Acquisitions	4,829	308	1,522	2,156	3,393
Utilities	190,193	223,484	196,258	225,532	239,401
Building Repairs	275,698	792,547	1,227,375	469,992	597,350
Auditor of State	22,046	25,677	25,483	24,608	22,428
Equipment	44,658	181,242	51,234	140,984	14,583
TOTAL EXPENDITURES	\$ 5,637,666	\$ 7,391,281	\$ 8,446,470	\$ 9,050,308	\$ 9,559,787